

## **COMPANY OVERVIEW**

We are internationally active logistic, import/export, device distribution, trading, and Procurement Company. Depending on our client's needs, we are prepared to provide a single specific service or a combination of them. We work closely with our clients initially to understand their needs, based on which we can provide the right resources at the right time and for just as long as is required to maximize the benefit to our clients while minimizing costs. We believe in what we are doing and we live with passion what we are doing. This is the drive of our investments in the shareholding of companies in numerous countries.

Our team of experts operates as an international network offering purchasing, procurement and logistics services. We put the world in your hands, the globe at your door. With an international logistics network, we have the expertise and resources to support shopping requirements around the world. We deliver customer service that you will not find in other shipping companies; from the manufacturer's plant/warehouse to the customer's doorstep. What our clients can expect from us: Global reach; Multi-modal services; Solutions that provide real-time shipment visibility; Competitive pricing; Superior customer service, security, and quality; Commitment to compliance.

Our services support day-to-day buying, including processing purchase orders, and driving compliance to preferred suppliers. Our company was founded to assist and resolve clients' inquiries at the first point of supply chain operations. They can forward shopping or planning requests, register their orders, pay the purchase charges, or request an additional bid or enquire about many other services.

We initiate and complete the processes from the initial raw materials to the ultimate consumption of the finished product linking across supplier-user companies. The functions, within and outside the company, are enable the value chain to make products and provide services to the customer. We do planning, administration, coordination and control of activities, resources and information involved in the flow of materials and products from source to final customer.

The company consists of different departments, ranging from procurement of materials to customer service. Our activities associated with inventory (materials) acquisition, storing, and use in production, transit, and delivery to customers. Supply chain management activities: Forecasting demand; Selecting suppliers; Ordering material; Managing inventory; Scheduling production; Shipping and Delivery to the end client.

Our worldwide presence - drawing from both local and international knowledge - is part of what makes us as a global leader. Our main contracting centers are in the USA, with several local and representative offices located in Europe and Asia. Built upon detailed market intelligence, years of success, with offices in 10 countries around the globe, we aim to continue growing with honesty and integrity proving to be an ethical and reliable partner.

To better service for our International customers, we have decided to leverage our infrastructure by setting up additional customer service offices in the US.

Our service involves searching, purchasing, transporting, processing, packaging, storing, selling, financing and supplying of household goods for Individual and Business customers.

The process of getting the right product into a facility at the right time and in a form that meets pre-established standards for quantity, quality, and price. We provide a purchasing and logistics service for organizations and individual persons and we are involved in:

- routine buying situations;
- logistics function
- supplier-customer relationship
- problem-solving
- coordination customers needs
- electronic funds transfers
- general insurance

Exchange of information between seller and buyer an important function of market, and made possible thought Internet, trade association newsletters, press, research reports, communication with sales representatives & visits to markets and wholesale distributors. Our company allows our clients to get easy access and communication with all segments of the market.

We take care of:

- Finding reliable suppliers and developing business relationships
- Making purchases at the lowest long-term cost
- Giving uninterrupted flows of materials into the organization
- Maintaining the quality of materials
- Giving efficient movement of finished goods on to customers
- Protecting materials and avoiding damage
- Guaranteeing customer service and maintaining good relations

We provide our clients a freedom from having to meet with sales representatives and give time savings through streamlined paperwork and administration of the purchasing section. Knowledge of different contractors, details of delivery schedules, special conditions for the supply of local vendors is an important part of our business.

We are a dedicated team of experts in products supplies and worldwide shopping for the best deals on every purchase. Our clients could get lower prices and streamline their purchasing process at the same time! Our clients could spend more time their life rather than cutting PO's, price shopping, dealing with problem vendors and paperwork. We provide the freedom to negotiate or/and purchase any goods and services from worldwide vendors. We help our client selects a list of vendors for all categories of needs. Clients should establish quality standards for goods and supplies to be purchased, and our company conducts a market search for reliable vendors that can furnish desired products.

The methods of our service depend on institutional policies, size of organization, amount of money available, location of vendors, and frequency of deliveries. Company Managers always keep in mind quality standards established for finished services and the right combination of available goods in a form that will keep preparation for providing products of desired quality at any time. Good customer service practices include use of appropriate buying methods, a systematic ordering schedule, maintenance of an adequate flow of goods to meet production requirements, and systematic receiving procedure and inventory control. It is, also, tracking of orders, reducing errors, monitor real-time production status. Transport tracking of goods being shipped overseas/cross borders. Monitor atmosphere-controlled cargo, etc. We use reliable visibility over supply chain to better manage sudden demand changes and margin erosion. Resolve responsibilities for delays, mishandling of product.

We receive a profit through price advantage gained by increased volume purchasing with lower prices which in turn may attract more customers. Our everyday goal is 'Getting the right materials, to the right place, at the right time, from the right source, with the right quality, at the right price'.

Satisfying our customers with our services range is important to us, and if there are ways in which we can improve, we'd love to hear that from you!

## **Markets International Supply**

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